



**YASHASWI EDUCATION SOCIETY'S  
INTERNATIONAL INSTITUTE OF  
MANAGEMENT SCIENCE, CHINCHWAD  
IN ASSOCIATION WITH  
SAVITRIBAI PHULE PUNE UNIVERSITY**

# **PERSONALITY DEVELOPMENT FOR FUTURE LEADERS**

**COURSE COORDINATOR -  
DR. SACHIN MISAL**

**YEAR : 2020 - 21**



**Syllabi for the Value Added Course: Personality Development for Future Leaders**

**Semester-I**

<b>Semester I</b>		<b>Personality Development for Future Leaders</b>
<b>2 Credits</b>	<b>LTP: 2:2:1</b>	

CO#	COGNITIVE ABILITIES	COURSE OUTCOMES
CO1	REMEMBERING	Describe the different elements of Personality & significance of personality development
CO2	UNDERSTANDING	Summarize the role of Attitude and Motivation in Personality development
CO3	APPLYING	Discover the tips for Improving Non-Verbal Communication
CO4	ANALYSING	Examining the role of Self-Esteem in Personality development
CO5	EVALUATING	Review other aspects of Personality development
CO6	CREATING	Developing personality through Role Plays and Team-Building Games

**1. Introduction to Personality Development**

The concept of personality - Dimensions of personality –Significance of personality development. The concept of success and failure: What is success? - Hurdles in achieving success - Overcoming hurdles - Factors responsible for success – What is failure? - Causes of failure. (4)

**2. Attitude & Motivation**

Attitude - Concept - Significance - Factors affecting attitudes - Positive attitude – Advantages –Negative attitude- Disadvantages - Ways to develop positive attitude - Differences between personalities having positive and negative attitude. Concept of motivation - Significance – Internal and external motives - Importance of self- motivation- Factors leading to de-motivation. (7)

**3. Self-esteem**

Term self-esteem - Symptoms - Advantages - Do's and Don'ts to develop positive self-esteem – Low self-esteem - Symptoms - Personality having low self-esteem - Positive and negative self-esteem. Interpersonal Relationships – Defining the difference between aggressive, submissive and assertive behaviours - Lateral thinking. (7)

**4. Other Aspects of Personality Development**

Body language - Problem-solving - Conflict and Stress Management - Decision-making skills - Leadership and qualities of a successful leader – Character building -Team-work – Time management - Work ethics – Good manners and etiquette. (7)

**5. Know Your Personality Type**

The basic personality types - Quiz to determine personality type - Learning about self through personality type. (5)

