

**German Renal Care Pvt. Ltd.**

**Registered Office Address:** - C.T.S. NO 95A /1, AMIT COURT, FLAT NO 7  
BHAMBURDA, SHIVAJI NAGAR, PUNE-411004, MAHARASHTRA, INDIA

Date: 01/09/2022

To,  
The Director  
International Institute of Management Science (IIMS), Chinchwad, Pune

**Subject:** Proposal for a Sponsored Study on the Potential for Affordable Dialysis Services in Maharashtra

Dear Dr. Shivaji Mundhe,

I hope this message finds you well. Following our recent telephonic conversation, we understand the need for a comprehensive study on the potential for affordable dialysis services in Maharashtra. Our organization is committed to conducting a thorough analysis to provide valuable insights into this critical healthcare need. We would like it if you could carry out the market research and help us in reaching a conclusion. The details are as below-

Project Overview: Title: Study on the Potential for Affordable Dialysis Services in Maharashtra  
Duration: 11 months

**Objectives:**

1. Evaluate the current landscape of dialysis services in Maharashtra.
2. Identify gaps and challenges in existing dialysis service accessibility and affordability.
3. Analyse the demand for affordable dialysis services in different regions of Maharashtra.
4. Assess the feasibility of implementing affordable dialysis services in partnership with existing healthcare facilities.
5. Develop recommendations and strategies for enhancing the affordability and accessibility of dialysis services.

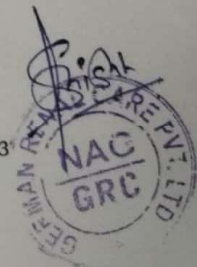
**Methodology:**

1. Literature Review: Examine existing studies, reports, and relevant healthcare data to establish a baseline understanding.
2. Stakeholder Interviews: Conduct interviews with healthcare professionals, policymakers, and patients to gather diverse perspectives.
3. Data Collection: Collect and analyse data on current dialysis service providers, patient demographics, and economic factors influencing affordability.

**CIN:** U74999PN2015PTC157756

**PHONE** +91-2027354731

**Branch Office Add:** PLOT NO 52 PKV SOCIETY DABHA RING ROAD WADI NAGPUR -440023



4. Geographic Analysis: Assess regional variations in demand and accessibility to identify target areas for intervention.
5. Collaborative Workshops: Engage with healthcare providers and community representatives to understand local challenges and co-create potential solutions.

Deliverables:

1. Interim Report (2 months): Provide an update on the progress, preliminary findings, and any challenges encountered.
2. Draft Report (4 months): Share a comprehensive report detailing research methodology, key findings, and initial recommendations for feedback.
3. Final Report (5 months): Submit the finalized study with detailed insights, recommendations, and a roadmap for implementing affordable dialysis services in Maharashtra.

Budget: A detailed budget proposal will be provided upon approval of this initial proposal. The budget will cover research expenses, travel, data analysis tools, and any other relevant costs.

Timeline:

Commencement Date: 27/10/2022

Interim Report Submission: 15/12/2022

Draft Report Submission: 15/03/2023

Final Report Submission: 24/08/2023

Approval: We seek your approval to proceed with this sponsored study. Kindly confirm your acceptance by 10/09/2022.

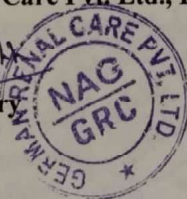
We look forward to the opportunity to contribute valuable insights to the improvement of dialysis services in Maharashtra. Should you have any questions or require additional information, please feel free to contact us.

Thank you for considering our proposal.

Sincerely,

For German Renal Care Pvt. Ltd., India

Authorised Signatory  
Mr. Ashishh Atkari



**CIN:** U74999PN2015PTC157756

**PHONE** +91-2027354731

**Branch Office Add:** PLOT NO 52 PKV SOCIETY DABHA RING ROAD WADI NAGPUR -440023



Yashaswi Education Society's

**INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE**

**An ISO 9001 Certified Institute**

(Approved by AICTE Ministry of HRD Govt. of India, Recognised by Govt. of Maharashtra  
and Affiliated to Savitribai Phule Pune University)

Reg No. Maha. : 417/2007/Pune

Campus : IIMS Bldg, S. No. 169/1/A, Opp. Elpro International, Chinchwad, Pune - 411033. Ph.: (020) 27353730/32/33/34, Fax : (020) 27354731  
Website : www.iims.ac.in E-mail : info@iims.ac.in

Ref No. IIMS/2022-23/

Date: 05/09/2022

alc

To,

**Mr. Ashishh Atkari**  
**German Renal Care Pvt. Ltd., India**

**Subject: Acceptance of research proposal entitled Study on the Potential for Affordable  
Dialysis Services in Maharashtra**

Dear Sir,

I am writing to express my sincere gratitude for the opportunity to undertake the research proposal dated 1/09/2022, titled **Study on the Potential for Affordable Dialysis Services in Maharashtra**.

I would like to confirm my commitment to initiating and completing the research project as outlined in my proposal. In accordance with the terms and conditions outlined in your acceptance letter, we will adhere to all guidelines, deadlines, and ethical considerations throughout the research process

I would appreciate it if we could schedule a meeting at your earliest convenience to discuss any specific details, expectations, or additional requirements related to the research project.

I look forward to your guidance and support throughout the duration of the project.

Thank you

Sincerely,

**Dr Shivaji Mundhe,**

**Director- International Institute of Management Science (IIMS)**

**Chinchwad, Pune, Maharashtra, India**

*Dr. Ashishh Atkari*  
**Accepted**

**German Renal Care Pvt. Ltd.**

**Registered Office Address:** - C.T.S. NO 95A /1, AMIT COURT, FLAT NO 7  
BHAMBURDA, SHIVAJI NAGAR, PUNE-411004, MAHARASHRA, INDIA

**Date:** 30/08/2023

To,  
The Director  
International Institute of Management Science (IIMS), Chinchwad, Pune

**Subject:** Completion of Project entitled **Study on the Potential for Affordable Dialysis Services in Maharashtra**

Dear Dr Shivaji Mundhe,

I am writing this letter with extreme pleasure and happiness on successfully completing the project "Study on the Potential for Affordable Dialysis Services in Maharashtra". I would like to congratulate all the team members of your organization for their assistance in completing the project on time and with perfection.

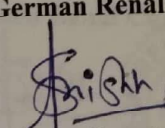
It was an amazing experience for our team members to work with your assistance team. The level of professionalism and dedication that they exhibited while working on the project has helped us reach to Affordable Dialysis Services in Maharashtra.

Thank you for your collaboration and we look forward to continue success for the same.

Thank you

Sincerely,

For German Renal Care Pvt. Ltd., India

  
Authorised Signatory  
Mr. Ashishh Atkari



**CIN:** U74999PN2015PTC157756

**PHONE** +91-2027354731

**Branch Office Add:** PLOT NO 52 PKV SOCIETY DABHA RING ROAD WADI NAGPUR -440023

**German Renal Care Pvt. Ltd.**

**Registered Office Address:** - C.T.S. NO 95A /1, AMIT COURT, FLAT NO 7  
BHAMBURDA, SHIVAJI NAGAR, PUNE-411004, MAHARASHRA, INDIA

**Date:** 10/09/2022

To,  
The Director  
International Institute of Management Science (IIMS), Chinchwad, Pune

**Subject: Sanction of research proposal**

Dear Dr Shivaji Mundhe,

I am pleased to inform you that, we have carefully reviewed and accepted your proposal dated 1/09/2022. Your proposal entitled “**Study on the Potential for Affordable Dialysis Services in Maharashtra**” has been thoroughly evaluated and we are impressed with the alignment of your proposal with our organizational requirements. The concerned authorities have sanctioned the project details are as given below:

Sr.No.	Title of the Project	Amount	Period	Payment Schedule
1	Study on the Potential for Affordable Dialysis Services in Maharashtra	4,75,000/-	11 month	100% After the successful completion of Project and report

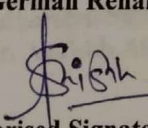
We believe that, the study on Affordable Dialysis Services in Maharashtra will meet our expectations and contribute positively to our project.

You are requested to submit the detailed proposal

Thank you

Sincerely,

For German Renal Care Pvt. Ltd., India

  
Authorised Signatory  
Mr. Ashishh Atkari



**CIN:** U74999PN2015PTC157756

**PHONE** +91-2027354731

**Branch Office Add:** PLOT NO 52 PKV SOCIETY DABHA RING ROAD WADI NAGPUR -440023

**German Renal Care Pvt. Ltd.**

**Registered Office Address:** - C.T.S. NO 95A /1, AMIT COURT, FLAT NO 7  
BHAMBURDA, SHIVAJI NAGAR, PUNE-411004, MAHARASHRA, INDIA  
**Date:** 10/09/2022

To,  
The Director  
International Institute of Management Science (IIMS), Chinchwad, Pune

**Subject:** Confirmation of Proposal of Study on the Potential for Affordable Dialysis  
Services in Maharashtra

Dear Dr Shivaji Mundhe,

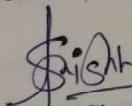
I am pleased to inform you that, we have carefully reviewed and accepted your proposal dated 1/09/2022. Your proposal entitled "Study on the Potential for Affordable Dialysis Services in Maharashtra" has been thoroughly evaluated and we are impressed with the alignment of your proposal with our organizational requirements.

We believe that, the study on Affordable Dialysis Services in Maharashtra will meet our expectations and contribute positively to our project.

Thank you

Sincerely,

For German Renal Care Pvt. Ltd., India

  
Authorised Signatory  
Mr. Ashishh Atkari



**CIN:** U74999PN2015PTC157756

**PHONE** +91-2027354731

**Branch Office Add:** PLOT NO 52 PKV SOCIETY DABHA RING ROAD WADI NAGPUR -440023



### Yashaswi Education Society

FLAT NO. 7, AMIT COURT, CTS NO. 95A/1,  
BHAMBURDA, SHIVAJINAGAR,  
Pune-411005 Maharashtra  
India

GSTIN : 27AAATY1589L1ZS  
STATE : MAHARASHTRA  
PAN No: AAATY1589L  
E-Mail Id : finance@yashaswigroup.in

IRN No:

Ack No:

Ack Date:

### TAX INVOICE

Invoice No : YES2425/170002  
Date : 27/07/2024  
Customer Code : 106028004  
Payment Terms : Net-30

<b>Bill To</b>	<b>Ship To /Service To</b>
<b>German Renal Care Pvt Ltd.</b> CTS NO 95A/1, AMIT COURT, FLAT NO 7,BHAMBURDA, SHIVAJI NAGAR,,PUNE-411005 StateCode : Maharashtra (27) GSTIN : 27AAGCG2633N1ZC	<b>German Renal Care Pvt Ltd.</b> CTS NO 95A/1, AMIT COURT, FLAT NO 7,BHAMBURDA, SHIVAJI NAGAR,,PUNE-411005 StateCode : Maharashtra (27) GSTIN : 27AAGCG2633N1ZC
<b>Buyer's Order No &amp; Date :</b> 27/07/2024  <b>Delivery No &amp; Date :</b>  <b>Despatched through</b>	<b>Sales Order No &amp; Date :</b>  <b>Destination :</b>

#	Item Code	Description of Goods	HSN /SAC Code	Qty	UOM	Unit Price	Amount (INR)
1	CON011	Other Service. project expenses	999294	1.00		475,000.00	475,000

HSN/SAC	Taxable value	CGST Tax		SGST Tax		Total Tax Amount
		Rate	Amount	Rate	Amount	
999294	475,000.00	0.00	0.00	0.00	0.00	0.00
	475,000.00		0.00		0.00	0.00

Basic Amount	475,000.00
<b>DocTotal</b>	<b>475,000.00</b>

**Amount In Words** : INR FOUR LAKHS SEVENTY-FIVE THOUSAND ONLY

Bank Name

Branch

IFSC No

Account No.

Remarks : project expenses

For Yashaswi Education Society

VISHWESH  
PRABHAKAR  
KULKARNI

Digitally signed by VISHWESH PRABHAKAR KULKARNI  
DN: cn=VISHWESH PRABHAKAR KULKARNI, o=YASHASWI EDUCATION SOCIETY, ou=, email=vishwesh.prabhakar.kulkarni@yashaswi.com, c=IN  
Date: 2024.07.27 12:04:52 +05'30'

Authorized Signatory

**Subject to Pune Jurisdiction**

# RECEIPT VOUCHER

YASHASWI HOUSE,CTS No. 72/1, Plot No. 105/1A, Pune  
- 411004  
MAHARASHTRA, INDIA

Information	
Payment No.	: 1900110
Payment Date.	: 15/02/2024
Reference	:

Sr. No	Account Code	Account Name	Particulars	Amount
1	105000019	GERMAN RENAL CARE PVT LTD.	GRC TO IIMS AS PER PROJECT RESEARCH	475000.00
<b>Total Amount</b>				<b>475000.00</b>

**Total Amount in Words :**

INR FOUR LAKHS SEVENTY-FIVE THOUSAND ONLY

**Payment On Account Details :**

Account No with Bank Name	Cheque/ AC Transfer No	Amount
Bank of India A/C- 051421110000002		475000.00
	<b>Total</b>	<b>475000.00</b>

Remarks : GRC TO IIMS AS PER PROJECT RESEARCH

For Yashaswi Education Society

-----  
Authorized Signatory

Total C/F: 22,50,000.00 33,80,924.75 76,90,481.08Cr

A/C No 05142111000002 BANK OF INDIA FERGUSSON ROAD C&P BRANCHBRANCH PAGE:5

Statement of Account from 01-12-2023 to 22-02-2024

Date	Description	Instr. No.	Debits	Credits	Balance
	B/F		22,50,000.00	33,80,924.	76,90,481.08Cr
10-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NACH CR INW - Credit Through PF			28,695.75	77,32,812.83
10-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NACH CR INW - Credit Through PF			28,695.75	77,61,508.58
10-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NACH CR INW - Credit Through PF			28,695.75	77,90,204.33
10-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NACH CR INW - Credit Through PF			13,636.25	78,03,840.58
10-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NACH CR INW - Credit Through PF			28,695.75	78,32,536.33
10-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NACH CR INW - Credit Through PF			13,636.00	78,46,172.33
27-01-2024	SOL-ID 01570 MUMBAI (MAHARASHTRA ) NEFT/N027242851137607/HDFC/EAGL			9,440.00	78,55,612.33
09-02-2024	SOL-ID 00000 NAVI MUMBAI (MAHARASHTRA ) PO - SBI A/C GRAS	255517	60,000.00		77,95,612.33
09-02-2024	SBI A/C GRAS	255515	60,000.00		77,35,612.33
15-02-2024	GERMAN RENAL CARE P L			4,75,000.00	82,10,612.33
Grand Total			23,70,000.00	40,07,420.00	82,10,612.33Cr

DATE :22-02-2024

Any discrepancy in this Statement of account should be notified to the Bank within a period of 30 days of receipt of this statement  
If no such complaint is made within the period stated above it will be treated that the entries/contents of this statement are che

MAKE USE OF RTGS/NEFT FOR REMITANCE

Bank of India Helpline No: 022-40919191, Email id of the Complaint Cell: Headoffice.GOD@bankofindia.co.in

\*\*\*\* Update your MOBILE NUMBER & EMAIL ID for getting SMS & EMAIL from BOI \*\*\*\*




### UTILIZATION CERTIFICATE

It is certify that the grant of **Rs.4,75,000/- (Four Lakh Seventy Five Thousand only)** sanctioned to **Dr.Vandana Mohanty** by **German Renal Care Pvt. Ltd** vide their letter dated **10/09/2022** for which it has been sanctioned and in accordance with the terms and conditions laid down by the organization.

If as a result of check or audit objection, some irregularity is notices at later stage action will be taken to refund or regularize the objection amount.

Total actual expenditure incurred for this project is of **Rs.475000/- (Four Lakh Seventy-Five Thousand only)**

  
**Dr. Shivaji Mundhe**  
Director  
IIMS, Chinchwad, Pune

  
Signature of Chartered Accountant with  
seal




### STATEMENT OF EXPENDITURE

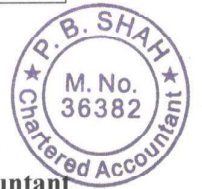
Name of the Investigator: **Dr. Vandana Mohanty**

Institute Name: **International Institute of Management Science, Pune.**

Heads	Sanction Amount	Received Amount	Total Expenditure
<b>Total Amount Sanctioned and Received</b>	<b>4,75,000</b>	<b>4,75,000</b>	
<b>Principal Investigator Share 60 % (UTR NO: IFT24089058436)</b>	<b>2,70,000</b>	<b>2,70,000</b>	<b>2,70,000</b>
<b>Institute Share 40 %</b>	<b>2,05,000</b>	<b>2,05,000</b>	<b>30,000</b>
<b>Expenditure</b>			
Contingencies	50,000	10,000	10,000
Data Collection	50,000	10,000	10,000
Hiring services	50,000	5,000	5,000
Others	55,000	5,000	5,000
Total Expenses	2,05,000	30,000	30,000
<b>Expenditure Grand Total</b>			<b>3,00,000</b>
<b>Balance Amount</b>			<b>1,75,000</b>

  
**Dr. Shivaji Mundhe**  
Director  
IIMS, Chinchwad, Pune

  
Signature of Chartered Accountant  
with seal



## YASHASWI EDUCATION SOCIETY'S INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE

DTE CODE  
6775

AICTE APPROVED | ISO 21001 CERTIFIED | SPPU AFFILIATED | NAAC ACCREDITED  
A: IIMS, OPPOSITE ELPRO, CHINCHWAD, PUNE - 411 033. P: 020 2735 3733  
E: IIMS.INFO@YASHASWIGROUP.IN W: WWW.IIMS.AC.IN

AISHE CODE  
C - 41595

**Research Project Survey Report**

**On**

**Study on the Potential for Affordable Dialysis**

**Services in Maharashtra**

**Submitted**

**TO**

**German Renal Care Pvt. Ltd.**

**BY**


**Principal Investigator - Dr. Vandana Mohanty**


**Associate Professor, International Institute of  
Management Science (IIMS), Chinchwad, Pune**

**YEAR 2023**

## DECLARATION

We declare that the Research Project Survey Report Entitled “**Study on the Potential for Affordable Dialysis Services in Maharashtra**” submitted to the German Renal Care Pvt. Ltd. as a part research collaboration . We hereby declare that Research Survey Project work is carried out by International Institute of Management Science (IIMS), Chinchwad, Pune. The work is original and is carried out as per the terms and condition mentioned in the MOU.

  
Dr. Vandana Mohanty  
Principal Investigator

  
Dr. Shivaji Mundhe  
Director- IIMS

Place: Pune

Date: 30/08/2023



## RESEARCH OUTLINE

CHAPTER NO.	DESCRIPTION/TITLE
1.	BACKGROUND & AIM OF RESEARCH PROJECT SURVEY
2.	RESEARCH METHODOLOGY
3.	RESULT & DISCUSSION
4.	CONCLUSION AND RESEARCH SURVEY RECOMMENDATION
	ANNEXURE - QUESTIONNAIRE

# **Study on the Potential for Affordable Dialysis Services in Maharashtra**

## **BACKGROUND OF THE STUDY**

The rising incidence of diseases and health conditions has created an urgent need for accessible and affordable dialysis services. Maharashtra, being one of the most populous and economically significant states in India, is facing a substantial burden for affordable dialysis. This study aims to explore the potential for providing affordable dialysis services in Maharashtra, addressing both the current challenges and potential solutions. Despite the presence of dialysis facilities, numerous patients face barriers to accessing these services. This objective seeks to uncover the financial, geographical, and systemic obstacles preventing individuals from receiving adequate dialysis care. Identifying these gaps and challenges is essential for developing targeted interventions to improve service delivery.

By systematically addressing these objectives, the study aims to provide a comprehensive analysis of the current state of dialysis services in Maharashtra and offer viable solutions to enhance their affordability and accessibility, ultimately improving health outcomes for patients.

## **OBJECTIVES OF THE STUDY:**


1. Evaluate the current landscape of dialysis services in Maharashtra.
2. Identify gaps and challenges in existing dialysis service accessibility and affordability.
3. Analyze the demand for affordable dialysis services in different regions of Maharashtra.
4. Assess the feasibility of implementing affordable dialysis services in partnership with existing healthcare facilities.
5. Develop recommendations and strategies for enhancing the affordability and accessibility of dialysis services.

## CONCLUSION AND RESEARCH SURVEY RECOMMENDATION

The "Study on the Potential for Affordable Dialysis Services in Maharashtra" has provided valuable insights into the current state of dialysis services in the region and highlighted critical areas for improvement. Maharashtra, with its diverse population and varying healthcare infrastructure, presents unique challenges and opportunities for enhancing the delivery of dialysis services.

The present study recommends some key areas like policy reforms, public-private partnership, mobile dialysis units, telemedicine, awareness campaigns and various training programmes.

By addressing these key areas, Maharashtra can make significant strides towards providing affordable and accessible dialysis services to all its residents. The implementation of these recommendations will require coordinated efforts from policymakers, healthcare providers, and community stakeholders. Ultimately, improving dialysis services will lead to better health outcomes for patients and enhancing their quality of life and reducing the economic burden on their families.

  
Dr. Vandana Mohanty  
Principal Investigator

  
Dr. Shivaji Mundhe  
Director- IIMS



MEMORANDUM OF UNDERSTANDING  
BETWEEN  
GERMAN RENAL CARE PVT.LTD.  
AND  
YASHASWI EDUCATION SOCIETY'S  
INTERNATIONAL INSTITUTE OF MANAGEMENT  
SCIENCE,  
CHINCHWAD, PUNE -411033

This Memorandum of Understanding (MOU) is being made and executed at Pune, Maharashtra on 29<sup>th</sup> August 2022.

**BETWEEN**

**The Associated Company details:**

**Name of the Company (In full):** German Renal Care Pvt.Ltd.

**Address of the Company (In full):** D.Med Healthcare, GmbH & Co, KG Klaus-Bungert-Straße 3, 40468 Düsseldorf, Germany

**And**

**Name of the Institute (In full):** Yashaswi Education Society's International Institute of Management Science (IIMS),

**Address of the Institute (In full):** No. 169, 1/A, Chinchwad - Akurdi Link Rd, opposite Elpro International, Vajay Nagar, Chinchwad, Pune, Pimpri-Chinchwad, Maharashtra 411033

which offers Master of Business Administration and Master in Computer Application and Ph.D programme in various faculties of Management Education, hereinafter referred as IIMS, is approved by All India Council of Technical Education (AICTE), New Delhi and Govt. of Maharashtra and is affiliated to Savitribai Phule Pune University, Pune

**Whereas:**

German Renal Care Pvt. Ltd and IIMS have mutually agreed to cooperate with each other to offer Research consultancy, projects and collaboration, internships, placements, organize field trips, and industrial visits to impart employable skills as well as conduct social outreach program and extension activities in order to prepare the students towards various social issues, create environmental awareness and enhance human wellbeing.

As part of this MOU, both the parties hereto agree to the following respectively:

**1. Objectives**

The goal is to foster collaboration, provide opportunity for global experience, and to facilitate advancement of knowledge on the basis of reciprocity, best effort, mutual benefit, and frequent interactions. IIMS, Chinchwad and German Renal Care agree:

a) to exchange information on research and educational programmes and to undertake research consultancy under the scope of work.



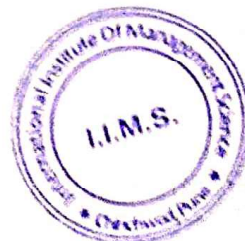
- b) to exchange information on teaching, learning material and other literature relevant to their educational and research programmes
- c) to jointly organize short-term continuing education programmes on topics of mutual interest and to invite each other's faculty to participate therein
- d) to jointly organize seminars, conferences, or workshops on topics of mutual interest and to invite each other's faculty to participate therein at cost basis.
- e) to jointly propose and engage in research or training programmes sponsored by funding agencies, and to invite each other's faculty to participate therein
- f) to exchange, on a reciprocal basis, students at Graduate and Doctoral levels for limited periods of time for purpose of education and /or research.

## 2. Scope of the MOU:

The MOU aims at organizing various programmes in collaboration with German Renal Care for imparting requisite skills and holistic development of the students which will bridge the gap between potential employer's requirements and the classroom learning through internships, research consultancy and collaboration, placements, field visits, training programmes, social outreach and extension activities. This will enhance their employability as well as boost self-confidence, enhance learning and improve soft skills.

## 3. Obligations of IIMS Chinchwad, Pune:

- i. The Institute will provide library services for the employees of German Renal Care Pvt. Ltd. in the following manner:
  - a. Access to referred journals, renowned magazines, books and latest research papers.
  - b. Access to National Digital Library.
- ii. The faculty available at IIMS may conduct training programmes for the employees of the German Renal Care Private Ltd to impart knowledge related to the staff as well as shop floor employees.
- iii. The Institute will provide the Computer Laboratory for online courses like Advanced Excel.
- iv. The institute from time to time will encourage and motivate the students to participate in the various social outreach programmes and extension activities organized in collaboration with the German Renal Care Private Ltd like blood donation camp, Swachh Bharat Abhiyan etc.



- v. The Institute will arrange or give opportunities to the Managers as Resource Person/Visiting Faculties at cost basis.

**4. Obligations of the Associated Company: German Renal Care Pvt Ltd.**

- a. All Consultancy assignment will be undertaken in the name of the Institute. This will apply to all cases also where the client may approach an individual faculty directly.
- b. German Renal Care will provide reimbursements to student interns, field trips and faculty time off to work on the research consultancy projects which will be disbursed by HMS.
- c. The company will offer internship either summer or winter as well as placement opportunities to our eligible students.
- d. The company will provide industrial exposure to the students through field trips/ industrial visits
- e. The company will help in organizing expert talk and Discussion Forum on current trends in field of Marketing, HR and Finance etc.
- f. The company will involve the students and the faculty members in the social outreach programmes and extension activities which they may undertake/conduct.

**5. Effective Date and Duration of MOU:**

- a. This MOU shall be effective from the date of its approval by competent authorities at both ends.
- b. The duration of the MOU shall be for a period of **5 years** from the effective date.

**6. Resolution of Disputes:**

- a. Should there be a dispute relating to any aspect of academic cooperation, Director HMS, Chinchwad and Managing Director, German Renal Care Pvt .Ltd. will jointly resolve the dispute in a spirit of independence, mutual respect, and shared responsibility.
- b. This agreement shall take effect and be constructed in accordance with the Laws of India and be subject to the jurisdiction of the courts at PUNE.

**7. Miscellaneous:**

- a. Through mutual agreement, the parties may organize various other value added training programmes and undertake research consultancies and collaboration.
- b. Both the parties will deploy personnel to handle communications and initiatives under this MOU. The Training and Placement Officer from the Institute will be contact person.

