



Yashaswi Education Society's
**International Institute of
Management Science**



**Impact
Lecture
Series On**



**DEVELOPING
FINANCIAL
ROADMAP
FOR
STARTUPS**

Guest Speaker
Mr. Santosh Jagtap

Date:
16/07/2022

Time:
12:30 PM to 2:00PM



Yashaswi Education Society's
INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE
An ISO 9001 Certified Institute
(Approved by AICTE Ministry of HRD Govt. of India, Recognised by Govt. of Maharashtra
and Affiliated to Savitribai Phule Pune University)

Reg No. Maha. : 417/2007/Pune

Campus. : IIMS Bldg, S. No. 169/1/A, Opp. Elpro International, Chinchwad, Pune - 411033. Ph.: (020) 27353730/32/33/34, Fax : (020) 27354731
Website. : www.iims.ac.in E-mail : info@iims.ac.in

Date : 13/07/2022

Notice

All the Students of MBA and MCA are hereby informed that institute is going to organise **Impact Lecture Series seminar on Developing Financial roadmap for start-up**. This seminar will guide entrepreneurs and startup founders in creating a comprehensive financial plan essential for driving business growth and sustainability. Learn how to establish a robust financial framework that supports your startup's strategic goals.

Seminar details are as follows:

Date:16/07/2022.

Session Date: 16/07/2022

Time: 12.30 pm to 2.00 pm

Guest Speakers for the Impact Series: Mr. Santosh Jagtap

Don't miss this opportunity to equip yourself with the financial tools and knowledge necessary to navigate your startup's journey successfully!


Dr. Shivaji Mundhe
Director, IIMS





Yashaswi's International Institute of Management Science, Chinchwad, Pune organized

Online Impact Lecture Series: Session 2

Sponsored by MoE's Innovation Cell (MIC), AICTE

Dated on 16th July 2022

Session 1: Date: 16/07/2022

Time: 12.30 pm to 2.00 pm

Guest Speakers for the Impact Series - Session 2:

Mr. Santosh Jagtap

Topic – Developing Financial roadmap for start-up

Yashaswi Education Society's International Institute of Management Science organized a Impact Lecture Series: Session 2- sponsored by AICTE Innovation Cell, Ministry of Education dated on 16th July 2022 for Students, faculties and staff members. **Dr. Shivaji Mundhe**, Director Yashaswi's IIMS, welcomed all the guest speakers and participants and briefed them about the impact lecture series. He elaborated on Session 2- objectives and how it is useful. The session was coordinated by Dr. Vaibhav Patil

The Second guest speaker, Mr. Santosh Jagtap, Co-founder CEO Agrofoods shared his thoughts, on the very relevant topic. Sir discussed how to decide financial priorities in a startup, how to set up long-term goals. Sir in his speech provided clarity on be business plan & financial plan. Sir also focused on problems in the startup like mismatch between Business plan & Financial Model, Over optimistic or very pessimistic projection, scarcity of employees, unrealistic view of margins or EBITDA or Profits. Sir discussed advantages and disadvantages of taking financial assistance from outside.

Sir discussed some of the options we have startup funding like Bootstrapping, friends and family, angel funding. Sir also explained how new startup enterpruners can find angel investors, how we can benefit from crowd funding, various stages of funding, stages of funding,

Sir also provided solution on getting cofounder, cofounder's equity, Employee stock ownership plan (ESOP).

Sir discussed role of Government and NGO's in startup ecosystem in India.

At the end of the session, Mr. Santosh Jagtap sir satisfactorily answered the various queries of the participants.

YASHASWI EDUCATION SOCIETY'S
INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE,
 CHINCHWAD, PUNE
 (IQAC CELL INITIATIVE)
in collaboration with
MoE's Innovation Cell (MIC), AICTE
 presents

ONLINE IMPACT LECTURE SERIES 2022

Session 2

Mr. DATTATRAYA AMBULKAR
 HR- MANAGEMENT &
 ENTERPRUNERSHIP CONSULTANT

Topic 1 :
Leadership in Entrepreneurship

No Registration Fees

Registration link :
shorturl.at/ACI17

Mr. SANTOSH JAGTAP
 Co-Founder, CEO
 AgroV Foods & SVC LLP

Topic 2
**Developing Financial Road-Map
 for Startup**

Saturday: 16th July 2022

Timing : 9:00 am to 12:30 pm

The Program shall be held on MS Teams Platform so kindly download the App for the same. The Joining link for the impact lecture series will be communicated to registered delegates, E-certificate will be provided after completion of the impact lecture series.

Organizing Committee
 Dr. Vaibhav Patil - 9595 029 789 | Dr. Pushparaj Wagh - 9922 950 687
 Dr. Shivaji Mundhe - Director, Yashaswi's IIMS

Session Template

Few Screen shot from the Impact Lecture Series -


Meeting in "General"

35:22

Request control

People Chat Reactions Rooms More

Camera Mic Share Leave



SANTOSH JAGTAP

- MBA MARKETING – IMT GHAZIABAD
- 16 YRS – SALES & MARKETING
- GODREJ
- TATA INDICOM
- AIRTEL
- SAMSUNG
- SHOPX
- 6 YRS – ENTREPRENEURSHIP
- ENTERTAINMENT STORE
- QUIRK STATION
- AGRITECH

Santosh Jagtap (Guest)

ID +81 IF

25°C Rain showers 09:52 16-07-2022

Screen shot from the Impact Lecture Series

FUNDING ?

ADVANTAGES

- Large amount can be raised
- No monthly payments
- Personal assets not pledged
- Gets you coverage
- Helps in recruitment
- Mentorship available
- Helps in future rounds

DISADVANTAGES

- Founders stake reduced
- Finding investors is difficult
- Funding is scarce
- Expectations are high
- Formal reporting/board of directors
- Underperformers can lose jobs
- No leverage in negotiations

SC MN
Shahabj Crouth... MIZOZO Henshad...

AS PU
ASHRANWAN S... Poonima UK

IF PW
ims Faculty Puzhania Wash

IF PS
ims Faculty POORNIMA SAO...

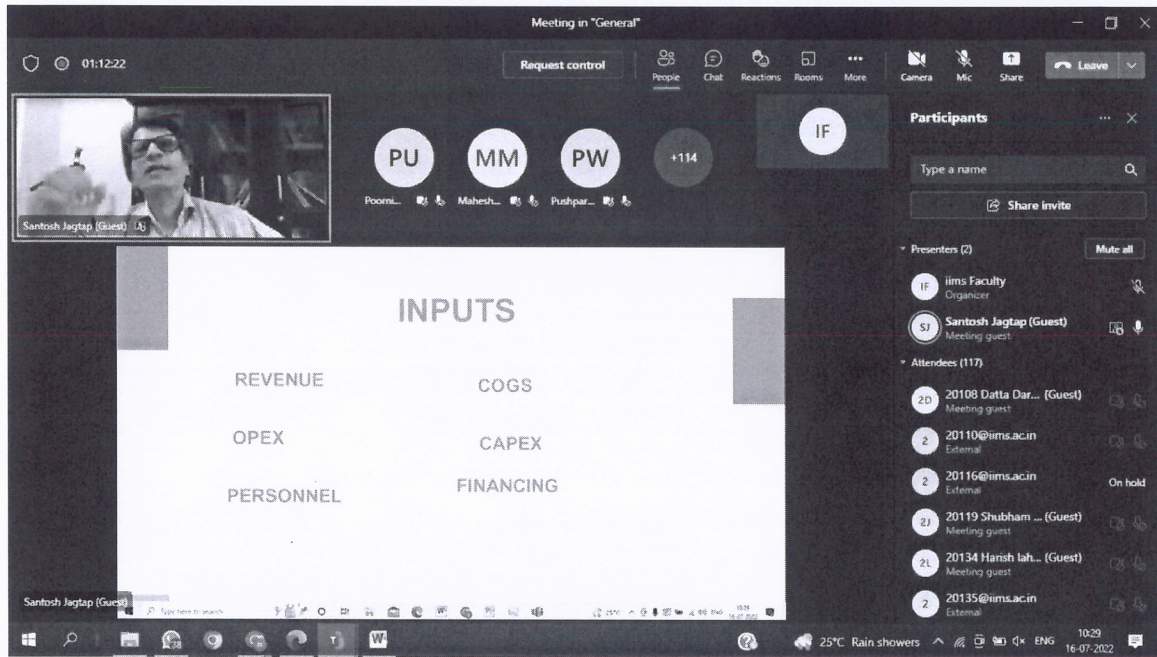
2D 2D
Activate Windows Go to Settings to activate Windows. 00:16:33

11:02 16-07-2022

Screen shot from the Impact Lecture Series



Screen shot from the Impact Lecture Series



Screen shot from the Impact Lecture Series


 Dr. Shivaji Mundhe
 Director, IIMS, Pune.

